



# Cecilia Giannini

## Curriculum Vitae

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Born: Dec. 10 1992, Rome, Italy

Professional with a robust background in the management field and focus on corporate strategy, business development and financial analysis, Cecilia is a young enthusiast with extreme adaptability and natural collaboration skills given by professional experiences in boutique firms and multinationals in China, India and Italy

## Professional Experience

**01/22 – current.** Milan (ITALY), **Studio Vienna**, Business Consultant  
*Corporate and M&A advisory and internationalization strategies*

**03/19 – 12/21.** Milan (ITALY), **Intesa Sanpaolo Group**, International Talent Program  
*Accelerating professional growth through a continuous job-rotation program pivotal in acquiring financial analysis and flexibility skills*

- ESG analysis with project management of impact financing projects
- Retail & Luxury complex transactions analysis
- Real Estate Structured Finance

**09/17 – 10/18.** Mumbai (INDIA) and Milan (ITALY), **VPC Emerging Markets Consulting and Studio Vienna**, Business Associate  
*Strategic analyst bridging Italian and Indian companies in international business development*

- Commercial strategies and Business Plans for Italian clients in Retail, F&B, Fashion sectors (Moleskine, EA7, Mocarabia, Spizzico)
- Collaborations: Milano Finanza, Indo-Italian Chamber of Commerce

**03/16 – 08/17.** Pune (INDIA), **Udyen Jain & Associates**, Business Associate  
*Italian Market business development and internationalization consultant*

- Business Development: 200% + increase in Italian clients, 13 closings
- Main Bridge between Italian HQ and Indian Subsidiary
- Management of two resources

**04/15 – 09/15.** Shanghai (CHINA), **Triumph Asia Co. Limited**, Assistant PM  
*Full-time Internship*

## Education

**09/14 – 10/16.** Rome (ITALY) and Shanghai (CHINA), LUISS Guido Carli and Fudan University, **MSc-Double Degree in International Management**  
*Final Grade: 110/110 cum Laude*

**09/11 – 07/14.** Rome (ITALY), LUISS Guido Carli, **BSc in Economics and Business**

**09/06 – 07/11.** Rome (ITALY), LCS Goffredo Mameli, High School Diploma in classical studies

### Interpersonal Skills



### Fast learner



### Flexibility



### Creativity



### Team working



### Language:

Italian, *Native*  
English, *Fluent*  
Spanish, *Intermediate*

### Other Skills:

Office™

*Advanced*

Public Speaking

*Advanced*

Soft Skills

*Advanced*